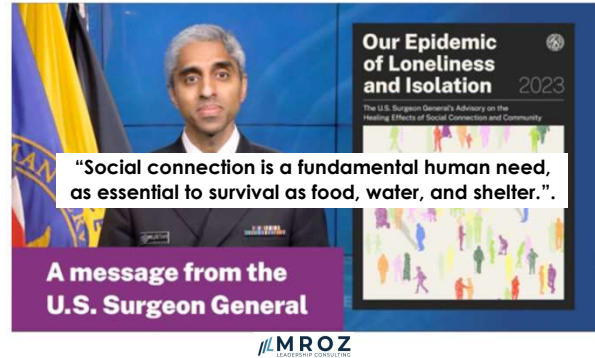


Standing Out: Principles to set yourself apart!



- How can I apply this to myself?
- Personally & Professionally: Who can share this with?



Human connection, being personable.

- Ask better questions

F – Family
O – Occupation
R – Recreation
D – Dreams



Human connection, being personable.

Joy Multiplier

Ask questions to help them expand their good news.

Joy Thief

Completely raining on their good news.

Convo Killer

Ignore and dismiss their good news.

One-Upper

Outdoing their good news with your own.



Human connection, being personable.

ATTENTION!



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Vision

What are the positive outcomes associated with this goal?

What does it feel like to accomplish this goal?

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Human connection, being personable.

Pay Attention! (to them)

Vision + Gratitude

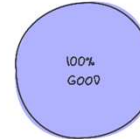
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Vision

Aim high, be prepared.

RULE OF THIRDS WHEN CHASING A GOAL

HOW WE THINK
WE SHOULD FEEL



HOW IT SHOULD
FEEL



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Vision

What does your life look like in 5 years.....
10 year.....

What do you wish for?

What are your goals?

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"You have the power to act in spite of a thought or feeling."

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	Growth	Fixed
Failure	Opportunity	Defining
Obstacles	Challenge/Growth	Insurmountable Too hard
Giving Effort	All the time	When things are good
Feedback	Can grow and improve	Cannot change
Success of Others	How can I do that?	Threatened / Jealous




Human connection, being personable.

Pay Attention! (to them)

Vision + Gratitude

Reverse engineer failure.




Human connection, being personable.

Pay Attention! (to them)

Vision + Gratitude

Reverse engineer failure.

Energy



Choose your energy.

**Experience
Experience
Experience**




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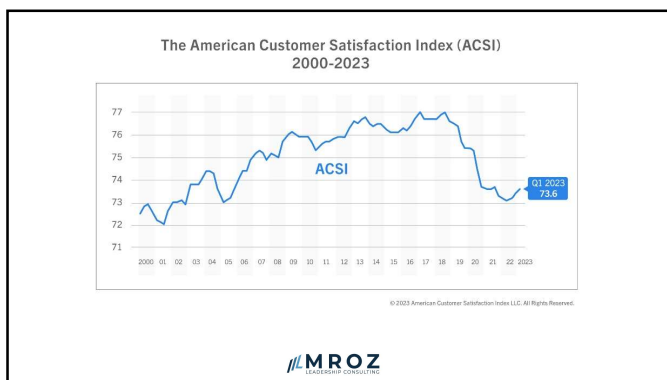
Human connection, being personable.

"Your energy introduces you before you even speak."
- Mel Robbins

Five E's to Energy



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Human connection, being personable.

Pay Attention! (to them)

Vision


Reverse engineer failure.

Energy

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**When it comes to leadership and culture.....
You are either teaching it, or allowing it**



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